

Message Text

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PAGE 01 ABU DH 00715 070755Z

12

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 W

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R 051040Z APR 75 ZFG

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 2792

UNCLAS ABU DHABI 715

E.O. 11652: NA

TAGS: BEXP, TC

SUBJ: PROPOSED IOWA STATE IOGA TRADE MISSION

REF: A-494, DTD 1/24/75

1. EMBASSY WELCOMES OPPORTUNITY HOST PROPOSED TRADE MISSION TO UAE. BELIEVE THIS APPROACH, AS OPPOSED TO VERTICALLY ORGANIZED MISSION, HAS GOOD PROSPECTS OF SUCCESS IN UAE. MISSION SHOULD BE SCHEDULED FOR UAE BETWEEN OCTOBER 10, 1975 AND MID-DECEMBER 1975. UAE HAS NO OTHER SCHEDULED TRADE PROMOTION EVENTS DURING THAT TIME, ALTHOUGH TENTATIVE SCHEDULE OF NEW MEXICO STATE IOGA MISSION INCLUDES UAE. IN SUBSEQUENT MESSAGE, POST WILL RECOMMEND THAT INDIANA STATE IOGA MISSION INCLUDE UAE ON ITINERARY. POST BELIEVES THAT BOTH IOWA AND INDIANA MISSION BETTER SUITED TO UAE MARKET CONDITIONS THAN NEW MEXICO.

2. FOLLOWING IS LIST OF FIRMS EMBASSY RECOMMENDS CONSIDER UAE:

- A) NOCKONWOOD INDUSTRIES INC - JUVENILE AND NURSERY FURNITURE
- B) LENNOX INDUSTRIES INC- CENTRAL AIRCONDITIONING UNITS
- C) BEE LINE CO - AUTOMOTIVE ALIGNMENT EQUIPMENT
- D) MIDWEST BISCUIT CO - CRACKERS, COOKIES
- E) FMC CORP - CONSTRUCTION EQUIPMENT
- F) HOUDAILLE INDUSTRIES INC - ROTARY PUMPS
- G) WINPOWER CORP - GENERATORS AND GENERATOR SETS, MOTORS
- H) GOMACO CORP - ROAD CONSTRUCTION EQUIPMENT
- I) IOWA MOLD TOOLING CO - CRANCES, TIRE CHANGERS
- J) ECONOMY FORMS CORP - STEEL FORMS
- K) KWIK WAY INDUSTRIES INC - METAL WORKING MACHINERY
- L) CHERRY BURRELL CO - PUMPS, BOTTLE AND CASE CONVEYORS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ABUDH00715
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750119-0845
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750478/aaaactnp.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 A-494, 75 DTD 1/24/75
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 JUN 2003 by SilvaL0>; APPROVED <14 JAN 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED IOWA STATE IOGA TRADE MISSION
TAGS: BEXP, TC
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006